How Seetec Increased Submission Capacity by 52% with AutogenAI

Background

Seetec is a leading provider of large-scale public services across employment, health, education, and justice.

With over \$900 million in contracts delivered in the last decade, the team needed a faster, more consistent way to respond to high volumes of proposals — without compromising on quality.

The Challenge

Proposal responses were slowed down by time-consuming information gathering across departments.

For large, complex contracts, this created a real bottleneck. The team needed a way to move faster, and submit more, while maintaining the accuracy and quality commissioners expect.



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The Solution

Seetec made the strategic decision to adopt AutogenAI's proposal software, significantly transforming their RFP and proposal preparation process.

The team now uses the software to:

- · Quickly surface verified, up-to-date content from previous proposals
- Save time during capture using 'extract and shred' functionality
- Align early on tailored solutions with the help of dynamic prompts like 'explain how' and 'for example'

The Impact

Since rolling out AutogenAI:

- Submission capacity has increased by 52%
- Each proposal saves an average of 40 hours
- The team can respond to more market engagement opportunities
- Regular users report reduced stress and improved wellbeing

The result? A more agile, efficient team — and a proposal function that's ready to meet demand at scale.